



Treasurer

Paul Andersen

Summary

- FinCom Activities
- ARIN's Financial Position
- Future Planning

FinCom Activities

- Investment Review
 - Transfer Funds from Long Term to Operating Account
 - Met with Investment Advisor to review Reserve Performance
 - Future Planning

FinCom and Treasurer Activities

- Review travel expenses for both Board and CEO
- Review Financial Statements
- Review large payments
- Currently reviewing IRS filing
- Reviewed 2012 Budget for Board

2012 YTD Financial Summary Results

Unaudited

- 2011 – through August
- Registration Revenue **\$9,486,965**
 - IPv4 Registrations = \$6,891,652
 - All Other = \$2,595,313
- 2011 Expenses **\$9,299,054**
- Operating Result **\$ 187,911**
- 2011 Investment Result **(\$ 117,642)**
- Net to Reserves **\$ 70,268**

Budget Vs. Actual Through August 2011

Unaudited

Item	August Actual	Budget	Variance
Personnel	\$4,479,301	4,690,798	211,497
Travel	\$ 737,224	\$935,671	198,447
Mbrs Mtg	\$ 188,720	\$ 206,270	17,550
ARIN ASO/AC	\$ 22,118	\$ 52,201	30,083
ARIN AC	\$ 120,813	\$ 105,522	(15,291)
Communications	\$ 591,910	\$ 587,413	(4,497)
Maint & Ops	\$ 301,946	\$ 386,740	84,793
Depreciation	1,048,800	1,329,772	280,972
Bad Debt Expense	\$ - 0 -	\$90,383	90,383

Budget Vs. Actual Through August 2011 cont.

Unaudited

	August Actual	Budget	Variance
Rent & Occupan.	\$ 241,589	\$ 254,825	13,236
General Office	\$ 410,722	\$381,277	(29,445)
Legal Fees	\$ 252,352	\$ 333,333	80,981
Legal Defense	401,766	- 0 -	(401,766)
ICANN	\$ 77,384	\$ 101,723	24,339
Internet Support	\$ 75,308	143,002	67,694
Professional Fees *	\$ 208,491	\$ 431,453	222,963
Outreach	\$ 105,708	\$ 277,800	172,092
Contingency	\$ 34,904	66,667	31,763
Total	\$ 9,299,054	\$10,374,849	1,075,794

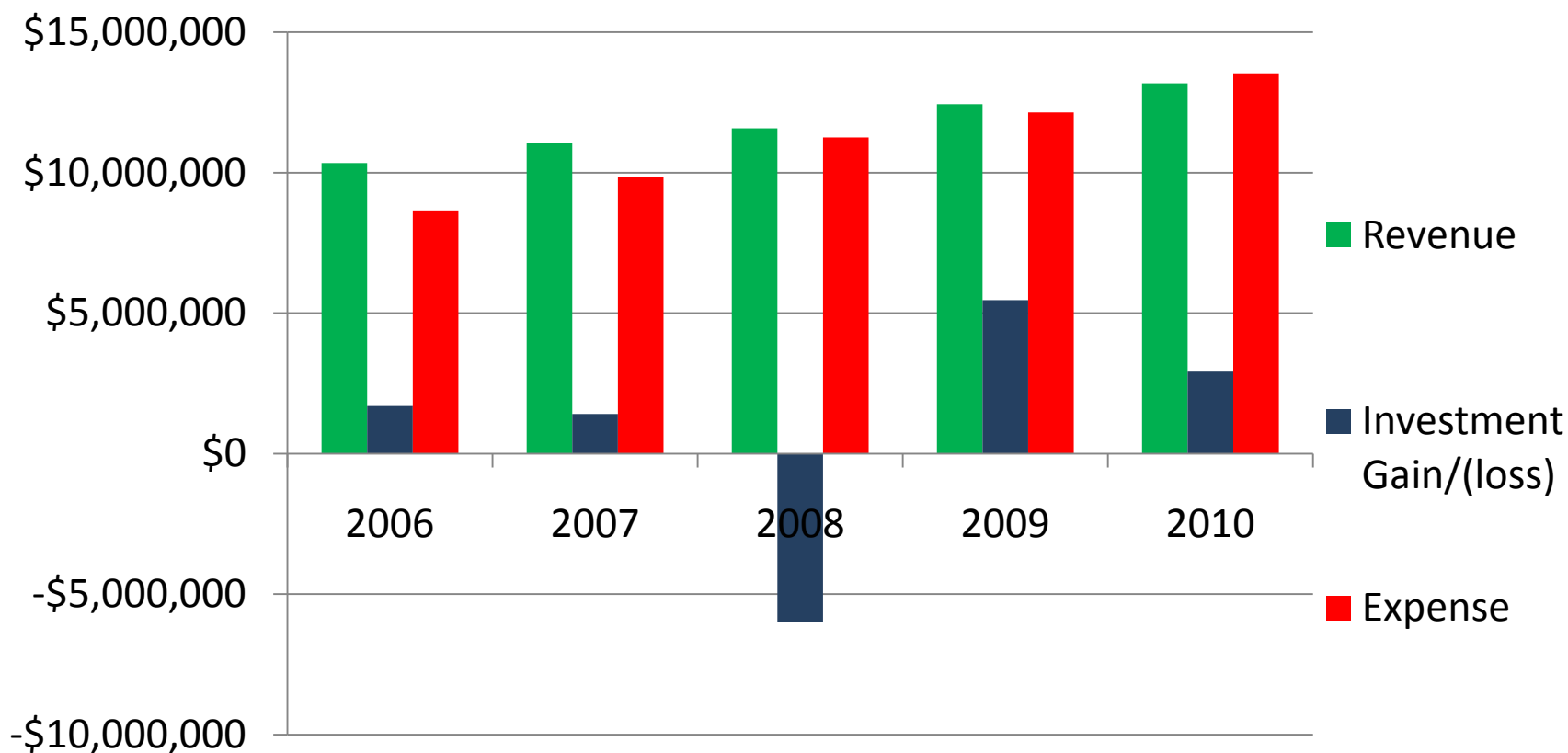
Expense by Department

Department	Amount	Percent of Total
Engineering	4,213,178	45.3%
Registration	1,482,556	15.9%
Communication & Members	1,714,373	18.4%
Outreach	290,438	3.1%
General & Administrative	1,598,510	17.2%
	9,299,054	100.0%

Future

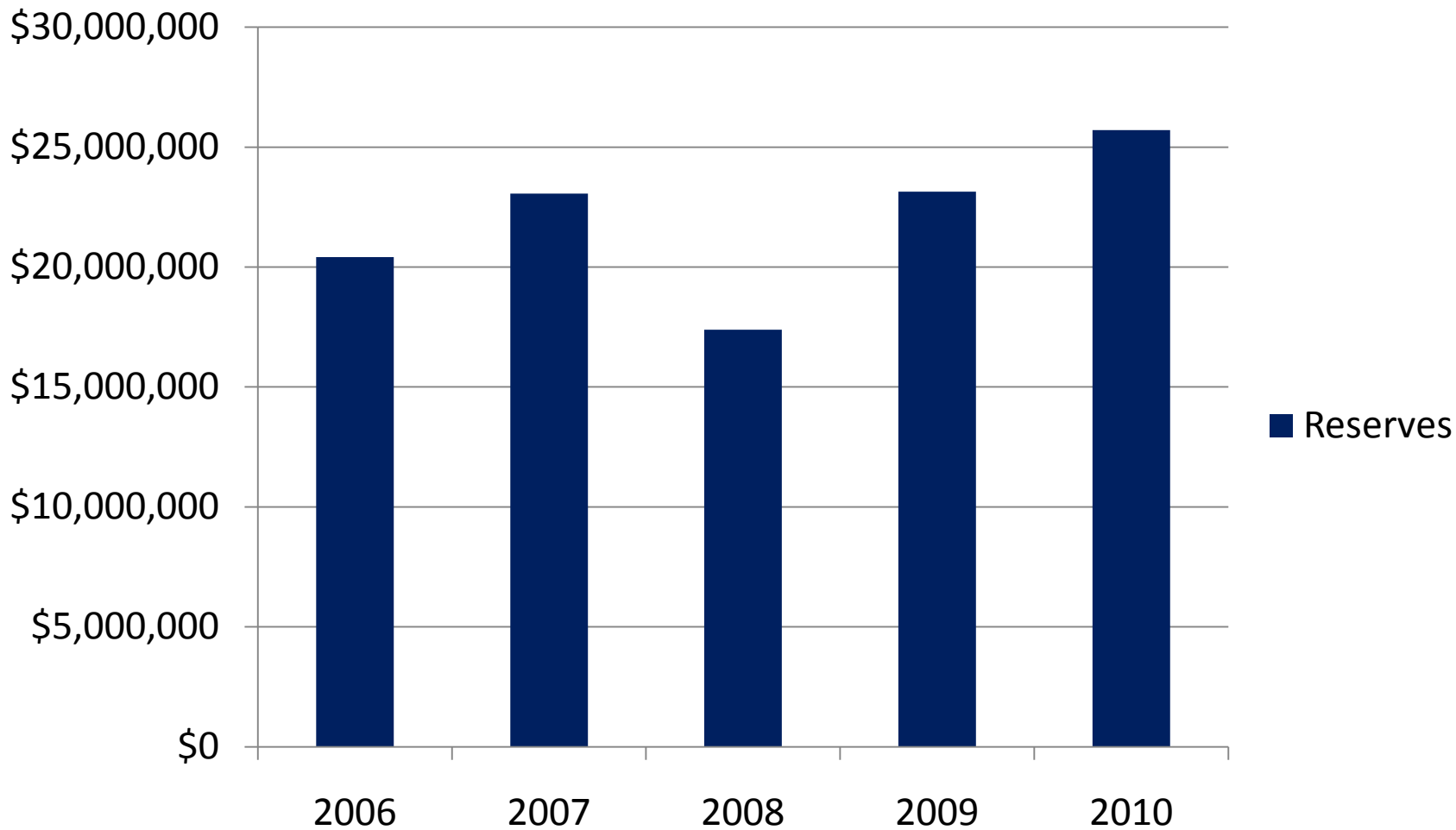
- Looking at ARIN post IPv4 exhaustion
- Fees
- New timecard system in place to capture Labor effort in more detail
- Analyzing ticketing expense for travel to ensure the current system is cost effective
- Reviewing and analyzing investment structure

Historical Comparison of Revenue vs. Expense with Resulting Effect on Reserves



Reserves

Reserves



Questions?